



ANNUAL DONOR REPORT

WHY I GIVE

PINNACLE
HEALTH FOUNDATION

2017-2018

2017-2018

This annual report is reflective of gifts made between 07/01/2017 through 12/31/2018, due to our transition to calendar year reporting in 2019. We do our best to incorporate everyone and if there are any issues or we missed your name, please contact us at 717-231-8080 or via email, foundation@pinnaclehealth.org.

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IMMEASURABLE INVESTMENTS

Philip Guarneschelli and Jessica Ritchie

The past year has been incredibly busy as we've expanded the UPMC Pinnacle footprint to include seven hospitals throughout Central PA. While that work keeps us looking to the future, we also want to take the time to stop and reflect on what has been accomplished over the past year. Our health system and the Pinnacle Health Foundation achieved successes that were measured in more than dollars and cents. As we consider the lives touched as a result of our campaigns and initiatives, we are immensely grateful for the generosity that made it all possible.

Life can deliver the unexpected at any moment, as we all know. We have seen firsthand when those moments occur, and most of us can turn to our reserves or our family for help. Unfortunately, not everyone has that luxury. That's why your generosity is so important. Funds raised by the Foundation directly benefit the individuals and families we serve every day, right here in our community. Our dollars stay local to support our neighbors, making our community a healthier and safer place to live.

We often hear from those who are on the receiving end of your generosity. They are grateful, many times relieved and so moved that others have the compassion in their hearts to support them in such a vulnerable time. Your philanthropic commitment also moves us to think bigger and do better.

By definition, a "foundation" is a solid base on which a structure is built. Through your generosity, the Pinnacle Health Foundation supports the needs of the community. Your gifts allow us to build on our history of helping others and investing in their well-being – investing in the people and communities around us. And the numbers tell the story of the magnitude of your reach – a total of 2,480 donors raised a record-breaking \$15,015,477 for our region last year. Thank you!

Throughout this report, you will meet donors who share why they give back. These stories help to reignite our passion and purpose here at UPMC Pinnacle. We hope they do the same for you. If you have not yet discovered the ways in which UPMC Pinnacle and the Foundation touches the community at large, we invite you to read on and join us in making a difference in this year.

Sincerely,

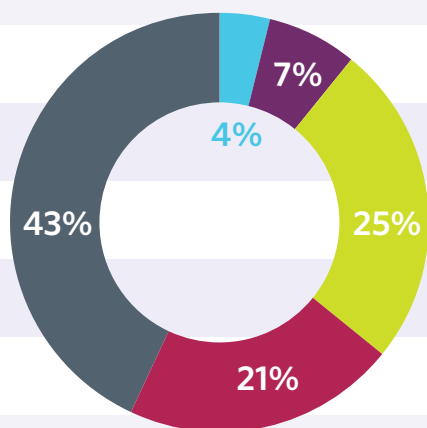
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GIVING BY OUR DONORS



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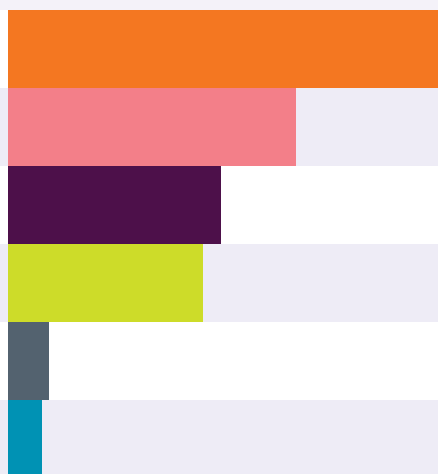
Foundations

Government

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YOUR DOLLARS AT WORK



Capital \$ 5,429,424

Patient Care \$ 3,598,549

Community Programs \$ 2,650,252

Clinical Programs \$ 2,437,070

Greatest Need \$ 489,415

Education & Research \$ 410,768

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Reflects annual gifts of \$1,000 or more back to the Foundation.

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*The asterisk indicates the donor is *deceased*



PATTY AND PETER TALEFF

GIVING BACK AND GETTING MORE



They say old habits die hard. For Patty and Pete Taleff, the phrase couldn't be any closer to the truth. Some may even say the couple has come "full circle." We are honored to celebrate them this year, as long-time members of the Cornerstone Circle Society.

Married 36 years, this powerhouse couple has dedicated their lives to serving others with their time, talents, and tithing. Growing up, the idea of giving back was a mindset for Patty and Pete. Both were rooted in their faith, so helping others was as much a part of their individual childhoods as attending school or church. Patty remembers serving as a Girl Scout and performing community service, as well as volunteering for organizations and later working for nonprofits. For her, it was understood that it's important to give back and her

CORNERSTONE HISTORY

The Cornerstone Circle Society recognizes leadership gifts of \$1,000 or more given to the Foundation in support of any fund or program during the calendar year. For nearly 30 years, the Taleffs have been a member.

husband, Pete, shares her desire. "I had always given through the United Way and in volunteering throughout my life, so I saw the benefits of philanthropy. Once I started working at UPMC Pinnacle nearly three decades ago, I figured if I'm giving to others, I should give back to my employer," Patty says. As System Vice President, Revenue Cycle, UPMC Pinnacle, working with finances and billing, she has witnessed her share of indigent families and the costs associated with everything from life-saving surgeries and medications to bringing new life into the world. Although she gives to general funds and causes, it's the women and babies programs that tug at her heartstrings. Patty and Pete battled infertility for three years before welcoming their son, and subsequently, experienced a ruptured ectopic pregnancy before the birth of their daughter. "Do you know how sad it is to want to be a mother, and not have the ability to get pregnant?" While she later found herself on the other side of those hardships, she feels a certain kinship with the women who want children or whose babies are born premature or with health problems. The UPMC Pinnacle Level III

NICU and the new labor and delivery unit, with all its advanced technology, additional services, and private rooms were made possible by the generosity of donors like Patty. She understands the need for expanded services, as well as contributing to funds for those in need. More than half of the moms who deliver at UPMC Pinnacle annually are on medical assistance, homeless, or are at the federal poverty level.

Pete's personal experience, having had quadruple bypass heart surgery in 2010, connects him to the cardiology services where the Taleffs also dedicate funds. Before he retired, Pete worked in construction management, and UPMC Pinnacle was one of his clients. This relationship also drove him to realize

the benefits from those services and programs provided by the health system and made possible through the Foundation.

"I'm really proud to be a part of it," Pete says, in reference to his and Patty's contributions over the years. The couple's own experiences and good fortune have been a catalyst in pushing them to do more. And as they have made more, they always felt the need to give more.

As one would expect, however, it's not money or their own personal successes that make them proud. Their biggest achievement will resonate with nearly any parent.

"My kids are my biggest accomplishment; my world, hands down," Patty says quickly. Pete nods in agreement. And yet, while the couple looks forward to what

the future holds once Patty retires, they will continue their philanthropic commitment both with the Pinnacle Health Foundation and in their community.

"Donating is an investment in the future. It could be your future and everyone has to do their part. You may find yourself on the other side someday, or someone in your family may have a need that warrants [financial] support," she says, adding, "I'd rather give back to the organization in which I receive my health care."

Of course the future is unknown and when the couple considers their own. Both wish to maintain good health and continue living life to its fullest, while always remembering what's important. They describe their entire life as a "team effort," from raising children to the time they spend on the golf course or on the water in their boat.

For Patty and Pete, family will always take center stage; however, both want to continue to ensure other families have what they need in times of hardship or crisis.

"Once I retire, I plan to become more involved in the church and continue volunteering at Vision Resources of Central PA. I imagine I could work with animals one day and of course we probably will have grandchildren to occupy our time," Patty says smiling.

No matter what you call it – charity, philanthropy, humanity, or paying it forward – making a commitment to donate to the Pinnacle Health Foundation makes a difference in the lives of thousands – and it will continue to do so. If anyone is on the fence about why they should donate or if what they have to offer makes an impact, Patty offers this: "If it tugs at you, moves you, and you are able to say, *what if that was me?* You should do it."



WHY I GIVE

Terri Drummond

CME Coordinator

"I donate so that all those fighting and surviving cancer have the resources and support that they need to stay strong mentally and physically."

THE LABOR OF LOVE CAMPAIGN



Welcome to the Women and Babies Center

HOLLINGER
TOWER

UPMC Pinnacle

The campaign kickoff event, held on September 22, celebrated the largest, individual gift ever made to the Pinnacle Health Foundation, by Mr. Brad Hollinger to name the new center Hollinger Tower.

This past fall, the Pinnacle Health Foundation kicked off the Labor of Love Campaign: The Birth of Something Beautiful to support the construction and expansion of Women and Babies services at UPMC Pinnacle Harrisburg.

"Our goal is to raise \$10 million dollars in order to support this project and create the safest, most comfortable and technologically advanced Women and Babies Center possible. We are so close to meeting this goal. We have raised more than \$8.5 million dollars! That is amazing!" announced Philip Guarneschelli, president and CEO, UPMC Pinnacle during the festivities.

The gala held on September 22, unveiled the name of the new 8th and 9th floors, situated on top of the Alex Grass Medical Sciences Building. It's named Hollinger Tower in honor of a \$4 million gift from Mr. Brad E. Hollinger — the largest donation from an individual donor in the Foundation's history. Hollinger Tower houses new, technologically advanced postpartum and neonatal intensive care units (NICU) and address the multifaceted needs of women and babies.



"My family has a long history with Harrisburg Hospital. My mother was born here and was a nurse at Harrisburg Hospital. My children and grandchildren were born here as well, so to see the family name on something of this significance is quite humbling," stated Brad Hollinger, honorary chair, Pinnacle Health Foundation Labor of Love Campaign.

The remaining public fundraising effort focuses on the money needed for the completion of a Level III, 42 private-bed NICU prepared to accommodate those fragile newborns who need extra care when they come into the world. The Pinnacle Health Foundation's Labor of Love fundraising campaign ran through June 2019.

This is important to us, because more than 6,000 families trust us with delivering and caring for their new babies each year, making UPMC Pinnacle the leading provider of women and infant services in central Pennsylvania.

"We want to give every baby, mother, and family the best experience by improving patient





access and comfort,” said Guarneschelli. “By increasing capacity of maternity services and creating private rooms in our NICU, we will be better equipped to care for more babies with improved security and expanded space for parents and caregivers.” The new Women and Babies Center is built with noise-reducing materials that allow for a setting more conducive to healing. The patient-centered design maximizes the therapeutic effects including natural lighting, larger, efficiently designed patient rooms, and better workflow for nurses and physicians.

“Babies and families receive top notch care at UPMC Pinnacle, and now our facilities will match the level of care provided,” shared Ken Oken, MD, chair of obstetrics and gynecology, UPMC Pinnacle. “By creating a larger, private-room NICU, we improve privacy, safety, and overall patient and family comfort.”

The Pinnacle Health Foundation stands strong in its support of the hospital and its programs and services. “Today you may be a donor, but tomorrow you could be a patient served by one of the many programs or services you proudly supported through the Foundation,” shared Meron Yemane, vice-chair, Foundation Board.

There is power in every gift, and it is up to the Pinnacle Health Foundation and its donors to make a difference for future generations. We give back to support our littlest patients, in hope that they’ll have a brighter future.





RYLAND KEMLER

LITTLE RYLAND'S STORY

Looking at Ryland Kemler, you see nothing but a happy, healthy toddler. You would never guess that he made his entrance into the world 12 weeks early, weighing just 2 pounds and 6.7 ounces.

Ryland's mom, Kari, had a normal pregnancy until the beginning of her third trimester, when she suffered serious complications from eclampsia. She found herself in the Emergency Department at UPMC Pinnacle Carlisle, where she was soon taken for an emergency cesarean section to safely deliver her son. Ryland was quickly transported to the Neonatal Intensive Care Unit (NICU) at UPMC Pinnacle Harrisburg to receive the life-saving care he needed.



Ryland stayed in the NICU for 85 long days that were filled with both successes and setbacks. Early in his stay, he underwent surgery to correct Patent Ductus Arteriosus. This is when an opening between the two major blood vessels leading from the heart doesn't close shortly after birth as it should. Left untreated, it can weaken the heart muscle and cause heart failure. Despite the surgery being a success, Ryland still struggled to breathe on his own, and was dependent on breathing support.

His caregivers were always willing to answer the questions that so many new parents have. Kari and her husband, Mike, took comfort in knowing that their care team took a genuine interest in their son and his road to recovery. "We just trusted them," adds Kari.

Today, Ryland is the picture of health. He continues to see a pulmonologist, and works with UPMC Pinnacle's Infant Development Program to ensure he is reaching all developmental milestones. At a year and a half old, Ryland is walking, talking, and growing right on schedule thanks to the care he received at the NICU at UPMC Pinnacle Harrisburg.



WHY I GIVE

Stephanie Martin

Nurse Manager, NICU

"I give because I am passionate about helping tiny warriors through the fight of their life. NICU nursing is more than a job. It's an opportunity to care for a family and support them through the most traumatic time in their life."

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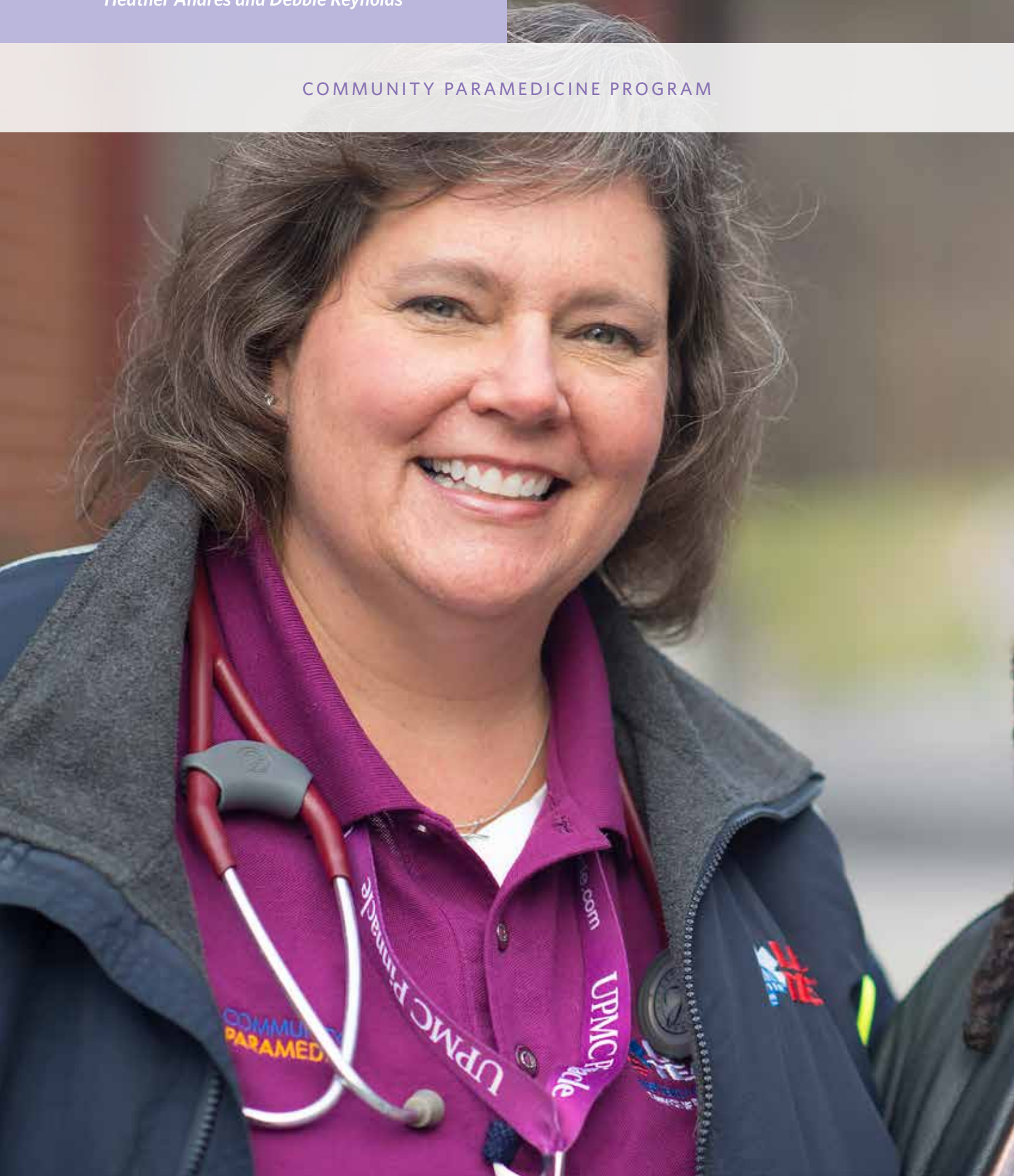
Y
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 Ms. Ronda S. Yandrick
 Dr. Harold C. Yang
 Mr. Michael Yanoscak
 Mr. Ian M. Yarger
 Mr. Bryan Yates
 Debra Yates
 Mr. Brandon Yeager
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 Mr. Meron Yemane and
 Ms. Renée Custer
 Mr. and Mrs. James and
 Marilyn Yocum
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 Jody L. Yoffe
 Mrs. Philcetta A. Yongah
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*The asterisk indicates the donor is *deceased*

Heather Andres and Debbie Reynolds

COMMUNITY PARAMEDICINE PROGRAM



FROM HELPLESS TO HOPEFUL



Debbie Reynolds had been living with COPD and asthma since 2011. In 2016, she was diagnosed with diabetes. Yet, despite her health struggles, Debbie enthusiastically jumped into an exercise program one year ago. Unfortunately, a week into her routine, she couldn't breathe and found herself in the Emergency Department at UPMC Pinnacle Harrisburg. It was there where she not only learned to slow down, but was asked if she wanted support after leaving the hospital. Her answer was easy – yes.

Now, thanks to the UPMC Pinnacle Community Paramedicine Program, Debbie was connected to Heather Andres, Community Paramedic. The union was nothing short of a life-saver.

“What stood out for me was the fact I had a medical professional coming through my door, free of charge, making sure I’m okay and don’t end up back at the hospital,” Debbie says. “Heather is friendly, kind, smart, and patient.”

Heather visited Debbie the first week after her hospital stay and two weeks after that. From that point onward, Debbie knows she can call Heather with questions about medication, her doctor's orders, or if she's simply not feeling well. When she's called to her home, Heather checks Debbie's vital signs, conducts a physical, and the two women talk at length about any concerns regarding her care plan.

"My job is to keep her well and out of the hospital. Together we've set up a customized plan for Debbie, who now has everything she needs to make sure she doesn't overdo it again," Heather says.

The community paramedicine program began six years ago to assist high-risk patients manage their illness or condition at home once discharged. From medication management and equipment needs to ensuring doctor's appointments are kept, the main goal is to decrease readmission rates. Supported with funding from the Pinnacle Health Foundation and generous donors in our community, establishing free, community-based health management programs helps individuals become more proactive in their own health care so they can get ahead of emergencies instead of only reacting to them.

For Debbie, the relationship with Heather has been nothing short of a blessing. Feeling optimistic and empowered, Debbie uses her walker and makes dinner for herself, is more organized with her notebook and pillbox, and goes for walks since she's mobile and breathing easier. Her arsenal of medical care includes a nebulizer, prednisone, oxygen, and a CPAP device for sleeping.

"Each visit got me back to where I needed to be, along with the support of Heather and knowing what I have to do to stay as healthy as I can," Debbie says, proudly. Heather is equally as proud of her patient.

No longer on the recliner most of the day, worrying about her next breath, Debbie enjoys listening to music, crocheting, and spending time with her children and grandchildren. She credits her family and faith community in helping to elevate her spirits the way Heather and UPMC Pinnacle have helped elevate her level of care and overall well-being. They gave her the confidence and resources to push forward and anticipate the future with enthusiasm.

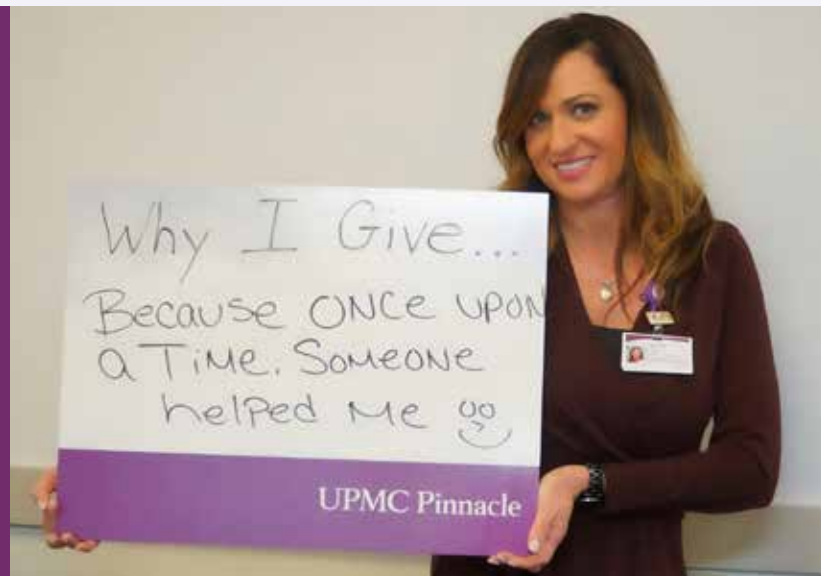
Debbie smiles and nods her head with certainty when she says, "I feel different about myself now. I have that 'I can do it' attitude!"

WHY I GIVE

Ivette Cook

Annual Giving Officer

"Sometimes, we just need someone to show us some compassion and kindness. If you've ever had someone help you in some way, remember how it felt and keep that feeling in mind when the opportunity for you to help someone else comes up."





PROVIDING EDUCATION AND EQUIPMENT NEEDS

FOR SAFE PATIENT HANDLING

Patients have fewer falls and skin injuries. Safe lift equipment increases patient mobility, which can also reduce the overall length of stay. And patients feel significantly more comfortable and secure when appropriate lift equipment is used.

Jacqueline Hunt, MSN, BSN, RN, NE-BC, CMSRN,
Director of Nursing

UPMC Pinnacle is committed to providing high-quality patient care in a safe work environment. This includes employees performing patient handling tasks including positioning, transferring, and mobilizing. The safe patient handling program is directly related to fewer workers' compensation claims and less employee injuries which result in a decrease in the severity of injuries and lost time. In addition to these direct and highly visible cost savings, there are numerous indirect, less visible cost savings. While more difficult to measure, but with a very real impact on the organization's finances and resources, employee turnover and overtime is shown to decrease while productivity

and staff morale improve with a successful patient mobility and lift program. The quality of patient care also improves. Patients have fewer falls and skin injuries which directly impacts the organization's bottom line. Safe lift equipment increases patient mobility which can also reduce the overall length of stay. Further, studies have shown that patients feel significantly more comfortable and secure when appropriate lift equipment is used which enhances the overall patient experience.

With the generous support of the Pinnacle Health Foundation, nursing leadership had the opportunity to establish a comprehensive, multi-disciplinary safe patient handling program at UPMC Pinnacle Community Osteopathic. The Foundation has invested in seven permanent ceiling lifts and 12 portable lifts, transfer slings and sheets, training on equipment use and maintenance, and implementation of a "minimal to no lift" initiative made possible with the funds provided.

For our donors who made this possible, thank you for your commitment to our culture of safety that focuses on patient and employee well-being. Without full support of the administration and key stakeholders, including our donors, we could not fully achieve a successful implementation of this comprehensive program.



GIFTS IN APPRECIATION OF CARE

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LLR, Inc.
Gary Brittain

UPMC Pinnacle Community Osteopathic - 3rd floor Spine Nurses

Sandra Jo Barclay

NICU Nursing Team

Kara A. Nies

PinnacleHealth Medical Group Nursing Staff

Laura A. Wagner

IN HONOR OF

Anonymous

Brandy M. Green

Mrs. Sheron L. Andrews

Hospice of Central
Pennsylvania

Mrs. Judith A. Atticks

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Beautiful Women Everywhere

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Vickie L. Heinbaugh
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HONORING RICHARD SNELBAKER, ESQ.





When you ask Carlyn Snelbaker about her late husband, Richard's, commitment to UPMC Pinnacle and the various other local nonprofit boards on which he served, she smiles and says, "He was an attorney and approached each of those board positions with incredible professionalism and detail. But, at the end of the day he was completely selfless. He never served with a business connection in mind. He always said he happily did his board work as pro bono."



Phil Guarneschelli, president and CEO of UPMC Pinnacle agreed. “I worked with Dick for many years, and he was the one person who always read the board financials and documents from cover to cover. He had a mind for incredible detail and could recall facts and figures on the spot. He wasn’t afraid to ask the difficult questions. There were times that he and I didn’t see eye to eye, but I always respected his input and guidance because I knew he was thorough and cared deeply about the work.”

Board leadership came naturally for Dick because he grew up in a family with a legacy of service. His eldest uncle, Wilson Snelbaker, was a founding member of Seidle Memorial Hospital when it was established in 1935. Dick’s father, Harper, also served on the Seidle Board until his death in 1971. Dick then took over his father’s role in 1972 and capably served as the chairman when Seidle became part of Capital Area Health Foundation in 1987. “He inherited his position at Seidle,” said Carlyn. “And, he was their youngest mover and shaker.” He served on the Seidle board through the transition to Pinnacle Health System and retired from the Board in 2006—over 30 years of service all together.

While Dick was serving multiple board terms, Carlyn was right beside him with an impressive record of giving back and serving herself. She was a member of the Seidle and Pinnacle Health Auxiliaries, often in behind-the-scenes roles, taking photos of newborns and serving on gala committees and the like for many years. Carlyn has always had a special spot in her heart for the women and children’s service line at UPMC Pinnacle, and it was she who first presented the idea to Dick about making a significant investment to help neonatal intensive care unit (NICU) babies.

She learned that the UPMC Pinnacle Harrisburg NICU needed a new Giraffe Omnibed, which is a state-of-the-art piece of equipment that provides premature and sick babies with a controlled, stress-reduced environment, much like that of a mother’s womb. “I really wanted to do this and told Dick that we were going to buy a giraffe bed. He couldn’t imagine what it could possibly be, but he knew it was important to me and for newborn babies to thrive and he agreed.” They went on to buy another giraffe bed a few years later.

Together Dick and Carlyn provided for not only the NICU, but also the children’s unit renovations at the Pennsylvania Psychiatric Institute, the building of the Ortenzio Cancer Center, the hospice fund, the Loucas Tzanis Memorial Award and much more. Their ultimate gift came this past year when Carlyn decided to name the newly renovated maternity unit at UPMC Pinnacle Harrisburg in memory of Dick. “We feel so grateful for our children who were born at Harrisburg Hospital. They were healthy, and I know that other families are not as fortunate. We just wanted to be able to look after future generations of babies in our area. That’s what Dick would have wanted most.”

Part of their gift to support the maternity unit will be supported by a planned gift through their will. “Giving a gift through our estate was a way for me to keep Dick’s memory alive and with us today” said Carlyn. Planned gifts are one way donors can ensure programs and services continue, for future generations.

“This gift was an incredible act of generosity by Dick and Carlyn. We’ve been fortunate to have had their support for so many years, and I’m grateful for everything they have done for us. It means a lot to me to have seen their belief in our work in the community. Dick was one of the best, and he is missed,” said Guarneschelli.

IN MEMORY OF

A

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Jean M. Allegrini

J. P. Ambler

Marian Buterbaugh

B

Joanne Biller

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DOMINGO T. ALVEAR, MD

The Pinnacle Health Foundation is pleased to share that the Medical Library at UPMC Pinnacle Harrisburg has been renamed the Domingo T. Alvear, MD Medical Library in recognition of Dr. Alvear's dedication to his patients and our community. Dr. Alvear was instrumental in creating the region's first neonatal intensive care units at Polyclinic and Harrisburg hospitals and later served as the chief of the division of pediatric surgery at UPMC Pinnacle. In addition, through his leadership at UPMC Pinnacle, he's inspired multiple teams of our physicians and nurses to join him in the mission field with the World Surgical Foundation. As the Pinnacle Health Foundation launched the Labor of Love campaign, we are grateful for all that Dr. Alvear has brought, and continues to bring, to UPMC Pinnacle.



PINWHEELS FOR PREVENTION® DONORS

The UPMC Pinnacle Children's Resource Center (CRC) is a nationally accredited child advocacy center that serves children in our community who are suspected of having suffered sexual or physical abuse, or who have witnessed violence. The CRC has treated more than 10,000 children since opening its doors in 1994, and works to connect children and caregivers with the critical mental health and social services needed to begin the healing process. Caregivers never receive a bill for these services.

In recognition of National Child Abuse Prevention Month in April, the Pinnacle Health Foundation participated in Pinwheels for Prevention®, a nationwide campaign by Prevent Child Abuse America that brings awareness to the many ways we can help prevent child abuse.

Over 1,200 pinwheels were placed at the entrances of our hospitals representing the number of children served by the CRC last year. Because of you, 2018 was a great success, bringing in more than \$10,000 in donations to support the work of the CRC. "We are grateful for our donor's support of the CRC's mission to keep children safe and help to raise happy, healthy kids," says Jessica Ritchie, vice president of development.

Welcome to the Children's Resource Center

Jean M. Allegrini

Anonymous

Brenda K. Benner

Melvin J. Brownold

Marcia P. Bryant

R. F. Campbell

Carlisle Pediatric
Associates

Lynn C. Carson

Lori L. Clabaugh

Elizabeth E. Coldsmith

Barbara Cross

The Decker Family

Christine M. Dougher

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Rose Marie Smith

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St. Paul The Apostle
Catholic Church

Karen M. Stilp

Dale M. Stock

Donna L. Topper

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UPMC Pinnacle Cancer
Institute

UPMC Pinnacle Human
Resources Department

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Sherry A. Waltz

Phyllis Wertime

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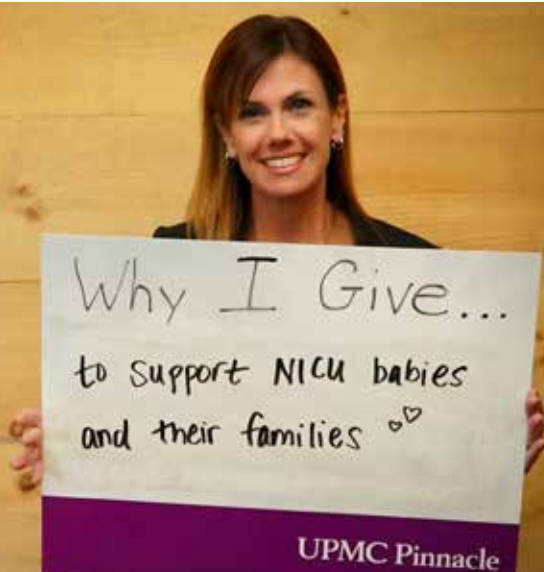
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Partnership for Better Health



WHY I GIVE

Jessica Ritchie

Chief Development Officer & Vice President of Development
Pinnacle Health Foundation

"I give because I know firsthand the need of NICU babies and their families, and want to ease their fears of being in the NICU."

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Paxman Scalp Cooling

Pediatrix Medical Group, Inc.

Penn Credit Corporation

The Pennsylvania State University College of Medicine

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Strategic Retirement

Sun Motor Cars Inc.

Supplemental Benefits Services, Inc.

Susan Graham Consulting

Susquehanna Valley Federal Credit Union

Tan and Garcia Pediatrics, P.C.

The Alexander Grass Foundation

The Donald B. & Dorothy L. Stabler Foundation

The Foundation for Enhancing Communities

The James T. Hambay Foundation

The Janus School

The Joseph T. and Helen M. Simpson Foundation

The Pittsburgh Foundation

The Rocco and Nancy Ortenzio Foundation

The San Diego Foundation

Thomas, Thomas & Hafer, LLP

Trade Eastern, Inc.

Trane

Trinity High School

Trinity Lutheran Church

Tristan Radiology Specialists

Twin Valley Jock Shop

United Healthcare Services, Inc.

United Way of Carlisle & Cumberland County

United Way of the Capital Region

University of Pennsylvania Health System

UPMC Health Plan

UPMC Pinnacle Human Resource Department

UPMC Pinnacle Information Systems

UPMC Pinnacle Marketing

UPMC Pinnacle Nursing

Upper Allen Police Department

Urology of Central Pennsylvania

Value Drug Company

Viscul Creative, Inc.

WASHS Volleyball Booster Club

Waste Management

West Virginia University

William Penn Social Association

Wix, Wenger & Weidner

Women First Obstetrics and Gynecology, P.C.

Woodward & Associates, P.C.

World Surgical Foundation, Inc.

York Excavating Co.

York Traditions Bank

YWCA of Greater Harrisburg

Zembo Shriners General Fund

Zoll Services LLC

THANK YOU NOTE

from

Hospice of Central Pa

"Many thanks from Carolyn's house to all those who volunteered their time in the United Way Day of Caring. I am grateful to your group for their support in making our grounds a special and tranquil place."

THANK YOU NOTE

from

St. Paul's Church

"St. Paul's really appreciates all the help from UPMC Pinnacle employees for volunteering in the United Way Day of Caring. The group help by digging out 180 pounds of produce that was delivered to New Hope Ministries."

THANK YOU NOTE

from

The Humane Society

"Sincere thanks to your wonderful group of volunteers who made a significant contribution on United Way Day of Caring for the Humane Society."



THE POWER OF TEAMWORK

Each year, UPMC Pinnacle employees come together in support of the United Way Employee Campaign. This year, the Pinnacle Health Foundation launched our first ever, regional United Way Campaign representing each one of our hospitals in four different counties. In 2018, 2,350 UPMC Pinnacle employees raised more than \$630,000 in donations throughout all of our regions. Of the total amount raised, more than \$296,000 came back to the Pinnacle Health Foundation in support of the hospitals programs and services.

Each year, to celebrate the start of the UPMC Pinnacle Employee Giving Campaign, employees participate in the United Way's annual Day of Caring, the largest one-day mobilization of volunteers in the Capital Region. During the Day of Caring event, employees joined together from painting and cleaning up shelters at local churches, to sorting food at food banks. This engaging day of service resulted in a significant amount of volunteer time and much was accomplished. None of it would have been made possible if it weren't for the time and energy lent by UPMC Pinnacle employee volunteers. It was an exciting day bettering the community and working together to support local nonprofit organizations.

EMPLOYEES GIVE BACK

Our employees give back in many ways to our organization – both on and off the clock! This holiday season, one of our employees, Nathan, coordinated a food drive with the Information Technology (IT) Department to support the Pinnacle Health Auxiliary's Bailey House – a home away from home for the families of UPMC Pinnacle patients.

It is with the generous support of our employees that we can continue to meet our mission and support the many programs and services of the hospital system.

WHY I GIVE

Nathan Houser

"No matter how small the act may be, I know that it contributes to something much bigger, a better community for everyone."



PINNACLE HEALTH FOUNDATION KICKS OFF CAMPAIGN TO SUPPORT NEW HEALTH CAMPUS IN YORK

Since 1945, UPMC Memorial has provided quality health care to the York community. York County has been one of the fastest growing communities in Pennsylvania, with the population increasing by 17% since 2000. As a result, the need for health care in York has grown tremendously. During the last 20 years, UPMC Memorial saw the number of visits to the Emergency Department swell from 15,000 per year to over 45,000.



While UPMC Memorial has continued to provide vital services to members of the York community, the current facility and its location have presented barriers to enhancing services to meet the rising needs of the population. To continue to meet the current and future health care needs of our community, UPMC Memorial must not only expand our services but our facilities as well.

The last major fundraising initiative at UPMC Memorial was approximately 25 years ago, and while Memorial has consistently provided high quality care to its patients, it rarely turned to the community for financial support.

That's why last year, the Pinnacle Health Foundation launched a fundraising campaign, "Building A Stronger Community" for the new UPMC Memorial and UPMC Outpatient Center. Both buildings are under construction and are anticipated to open in August 2019.

A native Yorker with over 15 years of development experience in the York community, Chad Myers was hired in March to lead these efforts. "This is an exciting time for the York community," Myers said.

"The opportunity to build a new hospital and health campus doesn't come along very often. Memorial's affiliation with UPMC and Pinnacle Health System, and the resources that are now available to our community through this merger, also excited me about taking the position."

Myers' previous experience in fundraising and community development helped prepare him for his new role at the Foundation.

"Throughout my career, I have been lucky enough to establish some great relationships with the York business community. These relationships are helping me connect the community with Memorial and the new health campus project."

The Building a Stronger Community Campaign has raised nearly \$2.2 million to date, with over a dozen corporate and private donors contributing to the cause. "It has inspired to me to watch the York community rally around this project and campaign," Myers said. "The community is beyond excited for this new resource to open and serve our friends, family, and neighbors throughout York County."

WHY I GIVE

Joseph J. Iandolo

Vice President, Operations, UPMC Memorial

"Strong communities require physical and mental well-being. As health care professionals, it's our responsibility to improve these important factors."





REACCH DENTAL CLINIC

MEETING A COMMUNITY NEED

In June 2017 the REACCH Program, the comprehensive HIV program of UPMC Pinnacle, opened a new dental program to add to the comprehensive services for people living with HIV. The program hired Dr. John Roemig, DDS, a dentist with over 25 years of experience providing services for people living with HIV. Through funding from the Ryan White Program, the dental program served 300 people in the first year, most of whom had not had access to ongoing dental care. During the first year the program provided close to \$400,000 of comprehensive dental services, including dentures for 80 patients.

In the Community Health Needs Assessment (CHNA) conducted in 2015 for implementation in 2016 through 2019, Access to Health Services was the top priority identified throughout the community. The findings of the CHNA pointed to a growing issue: lack of access to

quality health care, specifically related to primary, specialty and dental care, in many communities of the five-county region of Pennsylvania. The CHNA found that economic and financial barriers, lack of dental providers accepting public insurance, and lack of awareness of the importance of good oral hygiene and its effect on physiological conditions were obstacles to receiving dental care services.

“By opening the REACCH Dental Clinic we’ve eliminated those barriers to care that many populations face, especially those needing comprehensive care coordination” says Tina Nixon, senior vice president of mission effectiveness. Since its inception, the Pinnacle Health Foundation has provided support for a variety of REACCH programmatic needs, including grant support, equipment purchases, and operational needs.



THE PINNACLE HEALTH AUXILIARY

2018 Pinnacle Health Auxiliary-Supported Programs and Services:

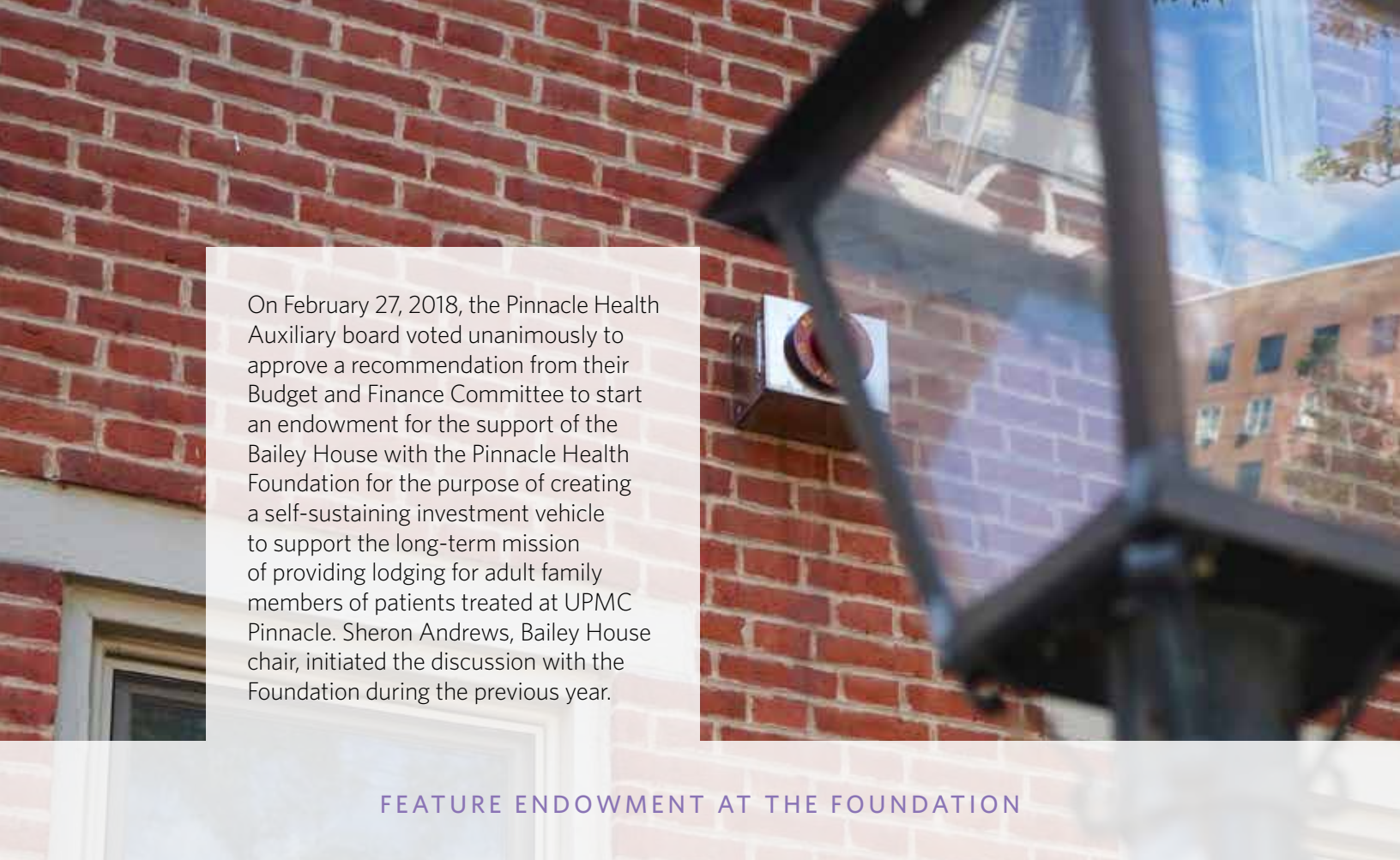
- Bailey House, operation expenses
- Bailey House Endowment
- Children's Health Fair, UPMC Pinnacle Harrisburg
- Ernest R. McDowell Health Career Scholarships
- Holiday Stockings for Newborns
- Mammogram Voucher Program
- Telemedicine Services at UPMC Pinnacle
- Volunteering Program
- Women and Babies Center in Hollinger Tower, UPMC Pinnacle Harrisburg

Auxiliary Board members pictured to celebrate the endowment signing: front row: Amy Huck, Debbie Camponovo, Sheron Andrews, Dimitri Zozos; back row: Tania Srouji, Ann Froehlich, Lisa Frese, Maria Gregory, Lynn Graham, Dee McLaughlin, Stacy Pagan, Peggy Gekas, Jill Costopolous, Linda Shannon, Kathy Darowish, Alex Ableitner, Cindy Banducci.

Founded in 1888, the Pinnacle Health Auxiliary has long stood as a symbol of hope and support. Dating back 130 years, the Auxiliary supports the needs of UPMC Pinnacle, as well as those of the community, with its core values rooted to support the UPMC Pinnacle mission to maintaining the high-quality, compassionate care for which UPMC Pinnacle is known.

Members of the Auxiliary dedicate a great deal of time and energy raising more than \$300,000 through their signature events, oversight of the Hidden Door Café and Kaleidoscope Kafe, and newborn photography services.

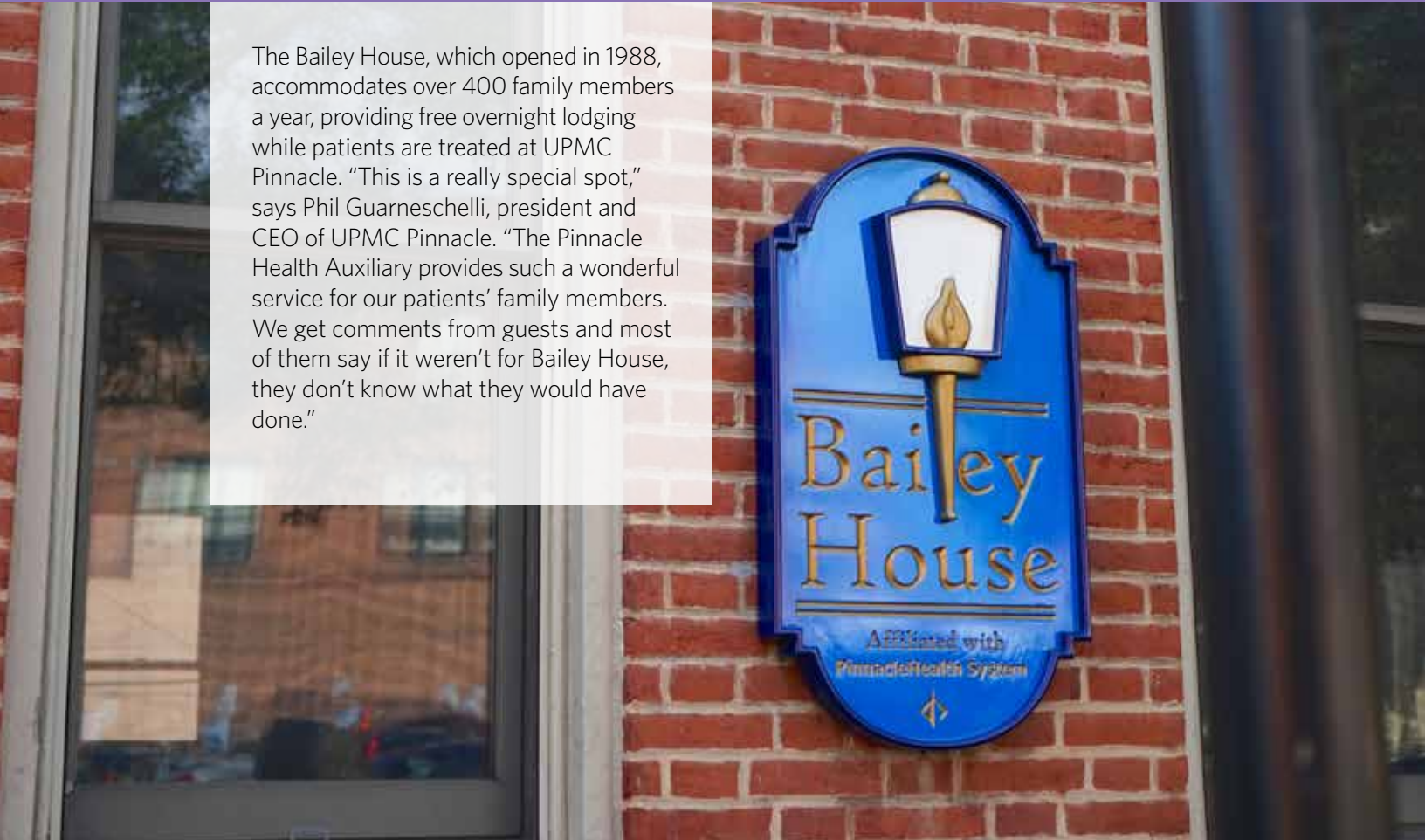
The Pinnacle Health Foundation is grateful to have the support of these dedicated volunteers who care deeply for the well-being and longevity of UPMC Pinnacle.



On February 27, 2018, the Pinnacle Health Auxiliary board voted unanimously to approve a recommendation from their Budget and Finance Committee to start an endowment for the support of the Bailey House with the Pinnacle Health Foundation for the purpose of creating a self-sustaining investment vehicle to support the long-term mission of providing lodging for adult family members of patients treated at UPMC Pinnacle. Sheron Andrews, Bailey House chair, initiated the discussion with the Foundation during the previous year.

FEATURE ENDOWMENT AT THE FOUNDATION

BAILEY HOUSE



The Bailey House, which opened in 1988, accommodates over 400 family members a year, providing free overnight lodging while patients are treated at UPMC Pinnacle. "This is a really special spot," says Phil Guarneschelli, president and CEO of UPMC Pinnacle. "The Pinnacle Health Auxiliary provides such a wonderful service for our patients' family members. We get comments from guests and most of them say if it weren't for Bailey House, they don't know what they would have done."



The Pinnacle Health Auxiliary hosted its 21st annual fashion event, Chic PHantastic, Thursday, Nov. 1, 2018 at the Sheraton Harrisburg Hershey Hotel, Harrisburg. For the second year, proceeds benefited the new Women and Babies Center inside Hollinger Tower, UPMC Pinnacle Harrisburg.



BUILDING OUR SERVICES ONE CATWALK AT A TIME

2018 CHIC PHANTASTIC FASHION SHOW

Area experts took attendees on a journey to feeling and looking good. Designed to be educational and inspirational, the event guided attendees to re-discover their beauty within and be ready for the runway of life. This year's models were UPMC Pinnacle leaders who demonstrate adaptability and commitment to the community. They included Sally Dixon, senior vice president, community and philanthropy; Tina Nixon, vice president of mission effectiveness and chief diversity officer; and Claudia Taboada, DO, maternal fetal medicine physician.

"When you look good, you feel your best! This also creates confidence and empowers health and well-being," said Amy Huck, co-chair of the event.



2018 GOLF TOURNAMENT



The Pinnacle Health Foundation hosted its 27th annual charity golf tournament at the Hershey Country Club June 2018. The proceeds of the golf tournament, approximately \$70,000, supported the expansion of maternity services at UPMC Pinnacle Harrisburg.

The maternity expansion includes an updated labor and delivery department on a newly renovated eighth floor. Two new floors were added to UPMC Pinnacle Harrisburg, located on the corner of Second and Chestnut Streets, with maternity/postpartum occupying the 8th floor. The project includes extra space for family members, additional operating rooms, and seven new exam and intake rooms.

Presented by UPMC Health Plan, more than 257 golfers and 63 volunteers participated. Tournament participants enjoyed a variety of competitions in addition to 18 holes of scramble golf tournament play. Activities included men's and women's longest drive and closest-to-pin competitions, various hole-in-one competitions and a "tutu bad for you" donation hole.



FOUNDATION EVENTS

2018 TEA FOR MAMMOGRAMS



Over \$41,000 Raised to Provide Mammograms

With the assistance of our donors, the 9th Annual Tea for Mammograms raised over \$41,000! Over the last nine years, the MVP has provided breast screening for over 4,100 women and has supported one in 24 patients in need of additional diagnostic services.



The 9th Annual Tea for Mammograms was held May 2018 at the West Shore Country Club. It was an amazing and inspiring luncheon. Through the Mammogram Voucher Program the Pinnacle Health Foundation has been able offer more than 850 mammograms in the last two years, with nine patients found to have breast cancer. Nine people whose precious lives were saved as a result of this program.

Dr. Kit Lu told guests how she relates to her patients with a personal story of her grandmother's battle with cancer. Dr. Lu also shared how UPMC Pinnacle's breast-specialized medical oncologists participate in the latest clinical trials to offer newer treatment options to combat aggressive high risk breast cancers, with the hope that this will lead to better outcomes for patients.

Wendy Day courageously told her cancer treatment story. Wendy's story included being diagnosed with not one, but two types of stage three cancer at only 33 years old, touching the hearts of everyone. The care Wendy received from Dr. Lu and Dr. Lisa Torp made her feel supported in her journey, encouraging her to keep going.

The Pinnacle Health Foundation values the support of our sponsors and donors who support the MVP. Community partners such as Sue Pera, from Cornerstone Coffee, who partner with the Foundation to provide favors and baskets for our events, and Sue Campbell, from the WINK Morning Show, who has graciously entertained and emceed the event since 2015, and the many supporters who attend.

We are saddened to share that Wendy Day lost her courageous battle with cancer on April 23, 2019 at the young age of 36.

PINNACLE
HEALTH FOUNDATION

ANNUAL DONOR REPORT

PINNACLE
HEALTH FOUNDATION

UPMCPinnacle.com/GivingBack

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